

EXCHANGE PROGRAM

- Cashman offers Exchange Components that are ready for sale and immediate installation, which minimizes repair time and maximizes your machine availability.
- Exchange component pricing is based on the average cost of rebuilds of Non-failed components.
- Failed components returned to Cashman as Exchange cores will have additional charges.
- Hydraulic Cylinders and Hydraulic Pumps are sold using the “Component Pricing plus Adders” type of Exchange Pricing.

SALE OF EXCHANGE COMPONENTS

- In an effort to provide our customers with a single invoice for the purchase of an Exchange Component, Exchange Components are sold via work orders. The work order could then include the R&I of the component, travel time, or freight.

SALE OF EXCHANGE COMPONENTS FOR WARRANTY

- The sale of an Exchange component for Warranty will be on a work order.

ADDITIONAL CHARGES

- Additional charges can mean the parts needed to recondition the component but are not included in the Exchange pricing.
- Missing or non-Cat parts, starters, pumps, sun gears, shipping covers, etc.
- Cores not meeting Core Criteria
- Failed core
- Spun bearings, cracked crank, broken parts
- Core from an earlier model machine or one that hasn't been updated

CORE CRITERIA

- Acceptable part number – Caterpillar component
- Not visibly cracked, broken, or welded
- Fully assembled and complete
- Free of non-operational damage (mishandling, rust, corrosion, pitting, or fire damage)
- Returned on Cashman Exchange component stand
- Non-failed core